John Philpott B. Eng., CMC

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Summary

John Philpott is the Founder & CEO of CanAm Physician Recruiting Inc. CanAm has been a leading physician recruitment and placement company in the Canadian and international markets for over 20 years. John and his associate recruiter staff have successfully placed and managed career transitions for over thousands of doctors. CanAm continues to thrive with a focus on the Canadian market. As CEO of CanAm Physician Recruiting, Inc., John consults with physicians, hospital administrators, government officials, and private clinic owners.

Mr. Philpott was also the President & CEO of Canabo Medical Corp, where he led the executive team through a successful public listing for Canabo (TSXV: CMC). In 2018, John managed the merger of Canabo with Aleafia Health Inc (TSXV: ALEF) in a transaction valued at \$40 million resulting in combined operation with a market cap of over \$200 million at the close of the merger. TSXV announced Aleafia as one of top 50 best run companies listed on the exchange for 2018.

As a skilled negotiator, in less than 2 years, John scaled the company from 1 Toronto clinic with 2 part time physicians to 24 clinics across Canada with 140 recruited physicians supported by a national call center. In 2019, John had taken his Canadian IP in medical marijuana to Europe with a Canadian based distribution company called Melorganics- Hellas (MH), a Greek Company wholly owned by Canadian corporation 2699598 Ontario Corp. MH has entered the medicinal marijuana and CBD market(s) as a seller in Europe under European Union Laws. MH has distribution agreements for Europe with North American Medical Cannabis companies. MH will provide the know-how of the European market and currently has its headquarters in Athens.

Mr. Philpott is a past board member of the Canadian Association of Management Consultants (CMC) and a previous executive board member of the Halifax Club, as well as the Oakfield Golf and Country Club. Currently, John is a board member of E-Tech Resources (TSXV: REE) and serves as a board advisor to many private equity companies.

Experience

Director

E-Tech Resources

Oct 2021 - Present (1 year 4 months)

E-TECH RESOURCES INC. TSX-V:REE is a rare earth element development company which owns 100% of the Eureka project. The Eureka project is located in Namibia, one of Africa's top mining jurisdictions, and is located strategically close to development infrastructure. Early metallurgical testing done to date indicates the project has the potential to be one of the simplest REE projects to process globally.



CanAm Physician Recruiting Inc.

1997 - Present (26 years)

CanAm Physician Recruiting Inc., proudly Canadian, has been serving the physician recruitment needs of Canadian healthcare employers since 1997.

Whether you're a physician looking for change, or an employer seeking the right physician, our experienced team will meet your needs.

Founded in 1997, CanAm Physician Recruiting is Canada's most trusted international physician recruitment firm. Our depth of industry knowledge and uncompromising customer service has enabled us to meet the needs of thousands of employers and doctors around the globe. Our client base continues to grow exponentially due to our proven track record in finding the proper fit for clients on both sides of the recruitment process. Our client base is global with special focus on Canada, USA, Caribbean, Middle East. Merging markets in India, China, RSA and Ghana.

We are a full service recruitment firm with expertise in every stage of the physician recruitment process, including: interviewing, credential verification, licensing, contract evaluation and business planning. We have developed a strong relationship with Affiliate firms in areas which will address all professional needs in such areas as tax, investment planning, real estate, immigration, etc.

Our team is specifically trained to match your clinical expertise with that of Healthcare employers. We have the highest retention rate in industry because we focus on connecting physician's social and family needs with that of your new community and employer.

To obtain more information about our company and services please contact;

John Philpott CEO CanAm Physician Recruiting Inc.

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melorganics Co-Director

Melorganics Hellas

Apr 2019 - Present (3 years 10 months)

Melorganics-Hellas is a medical distribution company and has entered the Greek, Serbian, Romanian, Bulgarian and Cypriot markets with a full line of CBD-HEMP infused products. The company has secured exclusive rights and strategic alliances with Yield Growth of Canada and their product lines such as Urban Juve and Well & Wright. Product lines are strictly focused in the development of unique health products, cosmetics for both men and women and nutraceuticals utilizing cannabis, CBD and HEMP infused botanical oils and seeds.

CEO

Canabo Medical Corp TSX.V : CMC

Apr 2016 - May 2018 (2 years 2 months)

Canabo Medical Inc., is a Canadian corporation, incorporated on March 19, 2014 became public traded on Nov 1st 2017 TSX.V: CMC. Canabo operates cannabis medical assessment clinics under clinic name The Cannabinoid Medical Clinic ("CMC"). In March 2018 Canabo merged with Ontario based Licence Producer forming Aleafia Health Inc., a \$40 million dollar deal with market cap of \$200 million.

The principal business carried on and intended to be carried on by Canabo is the operation of medical clinics for evaluating the suitability of, prescribing, and monitoring cannibinoid treatments for patients suffering from chronic pain and disabling illnesses. Clinics operated by Canabo are staffed by physicians and qualified health care practitioners specifically trained to assess patient suitability for cannabinoid treatment, recommend treatment regimes, and monitor treatment progress. Canabo sees patients only on a physician-referral basis.

Market Service Principal

CanAm Health Management Consulting Jun 2014 - Apr 2016 (1 year 11 months)



Mechanical Engineer

MedCentral Health System 1996 - 1997 (1 year) Worked with an Engineering team, assisting with the overall management and maintenance of buildings

and support services.

Education

Memorial University of Newfoundland

B.Eng, Mechanical & Petroleum 1990 - 1995

Cabot Institute of applied Arts and Technology

Engineering Diploma, Petroleum Technology 1986 - 1989

Licenses & Certifications

Certified Management Consultant - CMC - Institute of Certified Management Consultants of Atlantic Canada

Skills

Medical Education • Recruiting • Solutions Provider • Conflict Resolution • Contract Negotiation • Medical Malpractice • Solution Selling • International Relocations • Health Care Recruiting • Health Care Reform

Honors & Awards



Certified Management Consultant (CMC) - Canadian Association of Management

Consultants (CMC-Canada) Nov 2014 Awarded Certified Member of CMC-Canada

Ethical Behaviour - Best Practices for Management Consultants - Certified

Management Consultants (CMC) - Canada

Jan 2014 Ethical Behaviour: Best Practices of Management Consultants online (Webex) course.

CMC-Canada Code of Professional Conduct is the foundation from which this course has been developed. This is an interactive (webex) online course duration 5 hrs followed with a 4hr exam. Covering such topics as;

- List factors contributing to the current focus on business ethics
- List characteristics of a profession applicable to management consulting
- Explain the elements of Uniform Code of Professional Conduct
- Use a checklist to deal with ethical issues

2012 Member of the year award. - Halifax Club

Dec 2012

Congratulations, John from the entire Membership, Staff and Executive of the Halifax Club and Thank you for your continued dedication in the promotion of our Club. You have gone above and beyond your role as a member and have served as a role model for us all.